



To: Indiana Cisco Networking Academies
From: The Academy Support Center Partnership
Date: February 15, 2012
Re: Academy Evolution

Dear Partner,

We hope your school year is successful so far and that you are well. As you know, on **February 22nd**, the Migration to the NEW Academy Evolution will take place. This letter covers “what this means to you”. We know it’s long but please read it completely.

Tactical Changes in the Academy Program

With the first, non-student log on to the Cisco Networking Academy Site (cisco.netacad.net) on or after the morning of **February 22nd**, you will notice new options and you have to do a few things to fully integrate your academy into the new system. Let us explain what these are:

- 1) After the 22nd, you will have **60 days** for your academy to sign the agreement with Cisco. This is not a contract; it is a way for Cisco to guard their Intellectual Property. This can be signed electronically by clicking a box on the agreement or you can forward the agreement to an administrator if you need to. The administrator does not need a Cisco user name to complete this process. Complete instructions will be online at the Club Netacad site.
 - a) This document is located in **Club Netacad** in the “files” link. We have attached a copy for your review before signing.
- 2) Every academy needs to have a success lead and a support lead identified – this can be the same person.
 - a) These roles are further explained in the Membership Guide in Club Netacad under the “files” link
- 3) After the 22nd you must update your profile on Club Netacad.
- 4) You also must read the Guide (also located in the “files” area), which will explain the expectations of your academy. You must acknowledge you’ve read this.
- 5) You will automatically be assigned to The Academy Support Center Partnership (ASCP), which is a support and training partnership between the two former CATCs – Ball State (IN) and Moraine Valley Community College (IL).

Financial Changes in the Academy Program

The Curriculum, Test Engine, Packet tracer and MANY other offerings have always been provided FREE OF CHARGE from Cisco Systems. This WILL continue and shows the commitment Cisco

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Systems has for the Cisco Networking Academy Program. When compared with other programs and the amount they charge, it is encouraging to see this continued support from Cisco Systems.

You will see a change in the support and fee structure. Cisco requires that each academy have a supporting agency. Previously, you were supported by a regional or CATC which provided pedagogical, technical and programmatic support for your Cisco Networking Academy Program. Now you will be supported by an Academy Support Center (ASC). Until now, Cisco provided some financial support to these agencies but as part of this evolution, they will no longer continue this. As a result, a small support fee will be charged to all Networking Academy programs. (Please see previous documents for the justification and roles we will play in your support. They are located at our website: theascp.org). We, The Academy Support Center Partnership will be your supporting agency and the financial changes are noted below.

1. If you are a Cisco Networking Academy program in the State of Indiana or Illinois, you will be automatically assigned to us, The Academy Support Center Partnership. We will be your parent. If you had a "regional academy" as your previous support agency, they will no longer exist as your support agency.
2. *The Academy Support Center Partnership (ASCP)* will NOT charge you for the remainder of the 2011/2012 year for support. This will allow you to complete your financial relationship (if any) with your previous regional academy.
3. The ASCP *will* charge you for support for the 2012/2013 year. We will bill you in July of 2012. (Please see previous documentation for charges and justification). So, expect an INVOICE and a "Memorandum of Understanding" from The ASCP in July of 2012. It is likely this charge is less than your academy paid for support under the previous system. This is the power of numbers at work. If you were not charged by your regional academy this will be a small but necessary charge.

We have *formed* The Academy Support Center Partnership to cost effectively and efficiently meet your needs. With The ASCP, we have combined the roles of Academy Support Center (ASC) and Instructor Training Center (ITC) to be your one stop shop for all of your Cisco Networking Academy Program needs.

We will continue to communicate as the process moves forward, but please feel free to contact us immediately if you have any concerns.

Sincerely,

The Academy Support Center Partnership