

# The Academy Support Center Partnership

Weekly Newsletter

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## Gain The Competitive Advantage

Cisco works hard to provide their instructors and partners the tools necessary to be successful. One way Cisco does this is by establishing the Partner Education Connection.

Partner Education Connection (PEC) provides training on products, tools, and solutions to help you keep ahead of the competition as a Cisco Partner. Achieve and retain your organization's partnership status by following the training curricula required for career certifications and technology specializations. Access is easy. Any employee of an authorized Cisco Channel Partner company can request a personalized Cisco.com login ID.

- The majority of courses on PEC are free. Fees for instructor-led classes, proctored exams, and certification exams are noted on the site.
- Partners report that PEC helps decrease travel expenses while increasing productivity and sales.

The Partner Education Connection offers partners exclusive access to Cisco authorized content. To access the PEC you must have a Cisco User ID and be registered with your Partner company.

### If you already have a Cisco User ID

Your User ID must be associated with your partner company. You may access the resources your company is entitled to after your company's Cisco administrator makes you an associate in our database.

Check out [www.cisco.com](http://www.cisco.com) for more information on these PECs.

**Please feel free to contact us with any questions or concerns.**

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## Your MOUs Are Going Digital!

The ASCP is currently in the process of creating a tab on our website where academies can sign and send their Memorandum of Understanding right there on our website. It's faster, it's easier, and we will be able to send you invoices quickly and efficiently. If you have yet to sign your MOU, be on the look out for this new MOU Tab on our website found at [www.theascp.org](http://www.theascp.org).

